Roll No. [ ][ ][ ][ ][ ][ ][ ][ ][ ][ ] Total No. of Pages: 02

Total No. of Questions: 09

BHMCT (Sem.–8)

COMPUTER APPLICATIONS AND MIS

Subject Code: BH-410

M.Code: 14593

Date of Examination: 06-05-2026

Time: 3 Hrs. Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. Answer briefly:

(a) Define MIS.

(b) What is RDBMS?

(c) What is the need for the system analysis?

(d) What is a database?

(e) Name different types of system

(f) Define Computer Network.

(g) Name the methods of data collection.

(h) Define SSAD.

(i) Define ERP.

(j) What are various data models? Briefly explain.

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SECTION-B

2. What are the different phases of system development life cycle?
3. What are the Characteristics of MIS?
4. What is a RDBMS? What are its characteristics?
5. Write about MIS and Information concepts.
6. What is the need of system analysis?

SECTION-C

7. What is the role of MIS in an organization? Explain in detail.
8. Write about Methods of data and information collection.
9. What are the features of Local area networks? Explain in detail

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Total No. of Questions: 09

BHMCT (Sem.–8)

PURCHASING & RECORD (STORES)

Subject Code: BH-412

M.Code: 14594

Date of Examination: 08-05-2026

Time: 3 Hrs. Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying TWO AND A HALF marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. (a) What is the meaning of purchasing policy?

   (b) Write two examples of food service industries.

   (c) Who prepares the purchase order?

   (d) What is the role of training in purchasing staff?

   (e) Define "right supplier."

   (f) What is a sales representative?

   (g) Write any two common buying methods.

   (h) What is meant by "payment security"?

   (i) Write two reasons why inventory records are maintained.

   (j) Mention two basic elements of storage area.

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SECTION-B

2. What are the main objectives of purchasing in a hotel?

3. Explain the duties and responsibilities of a buyer.

4. Describe the importance of product specification in purchasing.

5. What do you understand by the concept of value and right price?

6. Discuss the need for maintaining par stock in a store.

SECTION-C

7. Explain the full cycle of the buying process – from requisition to issuing of goods.

8. Describe the different methods of payment and their importance in hotel operations.

9. Discuss how proper storage and record keeping help in controlling hotel costs.

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Total No. of Pages: 02

Total No. of Questions: 09

BHMCT (Sem.–8)

FOREIGN LANGUAGE (FRENCH) - IV

Subject Code: BH-414

M.Code: 14595

Date of Examination: 11-05-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTIONS TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students has to attempt any TWO questions.

SECTION-A

1. **Traduisez en anglais:**

   (a) Très bien.

   (b) Sur.

   (c) Oui madame.

   (d) Poulet

   (e) Bon après-midi

   (f) Le poisson?

   (g) Make sentence with the following words: Oui

   (h) Opposite of: Bien

   (i) Write in words: 1411

   (j) Traduisez en française: Good day, sir.

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SECTION-B

2. Translate the following in French:

   (i) I can speak three international languages

   (ii) January is the first month of a year.

   (iii) Can I get a coffee?

3. Write numbers from 1 - 50 in French.

4. Write seasons of the year in French.

5. Make the feminine of the following sentences:

   (i) ami

   (ii) ancien

   (iii) blanc

6. How do you ask for a menu in French?

SECTION-C

7. Présentez-vous (present you in French in four lines)?

8. Match the questions and the answers from column "A" and "B":

A	B
(a) Bonjour Catherine	(1) Ça va bien, merci
(b) Bonne nuit	(2) Salut
(c) Salut Rav	(3) Bonjour, madame
(d) Ça va?	(4) Bonne nuit monsieur
(e) Quelle heure est-il	(5) Il est midi

9. Name five French wines.

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BHMCT (Sem.–8)

CONFERENCE & CONVENTION MANAGEMENT

Subject Code: BH-418

M.Code: 14597

Date of Examination: 15-05-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. **Answer the following questions:**

(a) What are trade shows?

(b) Define Conference.

(c) What are recreational activities?

(d) What are subsidies?

(e) What is meant by joint publicity?

(f) What is generic direct sales?

(g) What is need of interpretation?

(h) What is principal purpose of shows?

(i) What is meant by subsidies?

(j) What are exhibitions?

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SECTION-B

2. Discuss the various components of conference market.
3. Pen down the impact of conventions on National communities.
4. Discuss the various types of meeting planners.
5. Discuss the various steps in preparation of brochures and advertisement.
6. Discuss the various convention services- Transportation, airline negotiations and cargo transportation.

SECTION-C

7. Discuss the components of conference market and nature, demand and growth of the conference industry.
8. Discuss the different types of trade shows and its benefits.
9. What is meant by Budgets? Pen down the various types of budgets and its uses.

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BHMCT (Sem.–8)

FINANCIAL MANAGEMENT

Subject Code: BH-420

M.Code: 14598

Date of Examination: 18-05-2026

Time: 3 Hrs. Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. (a) What is financial planning?

   (b) What is meant by cost of debt?

   (c) What is fund flow statement.

   (d) What is meant by capital structure?

   (e) What is working capital?

   (f) What is Financial Leverage?

   (g) What is weighted average cost of capital?

   (h) What is meant by the time value of money?

   (i) What are financial goals?

   (j) What are ratios?

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SECTION-B

2. What is capital structure? Discuss the determinants of capital structure.
3. Discuss the meaning and significance of cost of capital & cost of equity.
4. Discuss the various types of budgets with suitable examples.
5. Discuss the objectives of financial function.
6. Discuss the various sources of finance.

SECTION-C

7. What is meant by financial statement analysis and discuss its various tools.
8. Discuss the concept and importance of working capital and the factors affecting working capital management.
9. What is Cash Flow Statement? Differentiate between cash flow and fund flow statement. Prepare a format of cash flow statement with dummy figures.

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Total No. of Pages: 02

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BHMCT(Sem.–8)

FOOD & BEVERAGE SERVICE-VII

Subject Code: BH-408

M.Code: 14592

Date of Examination: 20-05-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1. **Write short notes on:**

   (a) Restaurant Planning

   (b) Bar Stock

   (c) Cocktail

   (d) Banquet

   (e) Airline Service

   (f) Ice Bucket

   (g) Bar Equipment

   (h) Glassware used in Bar

   (i) Perishable Items

   (j) Bar Hierarchy

SECTION-B

2. Draw and explain the parts of Bar. Explain the use of mixers.
3. Explain in brief the different types of banquets found in F&B Service.
4. Distinguish between lounge service and butler service in a 5-star hotel.
5. How will you manage the inventory and cash flow in the bar.
6. Mention the duties and responsibilities of a bar manager.

SECTION-C

7. Throw light on different forms of specialized service used in F&B Service.
8. Describe the ideal planning for running a restaurant. Mention furniture arrangements and restaurant equipment.
9. Name and explain the different types of trolleys and carvings used in F&B Service.

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BHMCT (Sem.–7,8)

FOOD & BEVERAGE PRODUCTION- VII

Subject Code: BH-404

M.Code: 14590

Date of Examination: 22-05-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTION TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying TWO AND A HALF marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION – A

1. **Write briefly:**

a) What is larder work?

b) Name any two cold starters.

c) What is chaud-froid?

d) Define pate.

e) What is risotto?

f) What is a fast-food menu?

g) Name any one carving joint.

h) What is a sandwich?

i) Write the characteristics of pumpernickel bread.

j) What is Whipping cream?

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SECTION-B

2. Write short notes on aspic.
3. Explain the preparation of canapes.
4. Name and explain one classical pasta preparation?
5. Explain the role of equipment in European cuisine.
6. Differentiate between ham and bacon.

SECTION-C

7. Larder is an integral part of any kitchen operation. Justify.
8. Describe the characteristics of Italian cuisine with examples.
9. Explain the development and storage of fast-food products.

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Total No. of Pages: 02

Total No. of Questions: 09

BHMCT (Sem.–8)

HOUSEKEEPING OPERATIONS-IV

Subject Code: BH-402

M.Code: 14589

Date of Examination: 25-05-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTIONS TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION - A

1. Define the following:

a) Valet bag

b) Piggy vacuums

c) pH Scale

d) Inspection checklist

e) Dustette

f) Stock taking

g) Chamois leather

h) Size of king size bed

i) Mop wringer trolley

j) Buffing

SECTION - B

2. Types of floorings
3. Types of wall coverings
4. List the various manual equipment's used in housekeeping
5. Differentiate between Bedsheet & Bath towel
6. Differentiate between hardwood & softwood

SECTION - C

7. Explain types of bed used in hotels.
8. Enlist and explain five machines required for setting up a laundry in a large hotel.
9. Explain various types of budget with an example of each. How can a well prepared budget help in controlling expenses in the housekeeping department.

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Total No. of Pages: 02

Total No. of Questions: 09

BHMCT (Sem.–8)

FRONT OFFICE OPERATIONS–VII

Subject Code: BH-406

M.Code: 14591

Date of Examination: 30-05-2026

Time: 3 Hrs.

Max. Marks: 60

INSTRUCTIONS TO CANDIDATES:

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.**
2. **SECTION-B contains FIVE questions carrying TWO and HALF marks each and students have to attempt any FOUR questions.**
3. **SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.**

SECTION - A

1. **Answer briefly :**

a) Non guest Accounts

b) EPABX

c) Up-selling

d) Types of Guest

e) ECO

f) Charge Purchases

g) Draw luggage tag

h) Night Auditor

i) Allowances

j) Density Control Chart

20

SECTION - B

2. What role does Cash and Credit control plays in tracking transactions?

3. What are various types of reservations? Brief.

4. What is Express check out? Brief about the procedure.

5. Write down the role of telephone exchange in hotels.

6. What are the various duties and responsibilities of Bell Boy?

SECTION - C

7. Discuss about the various front office vouchers used in hotels with their uses and formats.

8. Define Night Auditing and its process in detail.

9. Explain Whitney system and diary system of reservation?

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Total No. of Questions: 09

Total No. of Pages: 04

Bachelor of Hotel Management and Catering Technology (Sem.–7/8)

FOREIGN LANGUAGE (FRENCH)-III

Subject Code: BH-413

M.Code: 14580

Date of Examination: 23-06-2026

Time: 3 Hrs.

Max. Marks: 30

INSTRUCTIONS TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying ONE mark each.
2. SECTION-B contains FIVE questions carrying $2^1/_2$ (Two and Half) marks each and students has to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying FIVE marks each and students have to attempt any TWO questions.

SECTION-A

1.Answer the following :

(a) Beurre fondue

(b) A'la dente

(c) Le chef de sale

(d) Commis debarrasseur

(e) Le gigot d'agneau

(f) Bon appetite

(g) Augratin

(h) Petit dejeneur

(i) Je peux vous aider

(j) Sil vous plait

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SECTION-B

2. Write the French of the following:

(a) Turnip

(b) Leek

(c) Spinach

(d) Mushroom

(e) Peas

3. Translate the following in French:

(a) Knife

(b) Plate

(c) Glass

(d) Spoon

(e) Fork

4. Make the feminine of the following sentences:

(a) Ami

(b) ancien

(c) actif

(d) personnel

(e) blanc

5. Write the French of the following:

(a) Good morning everyone!

(b) Enjoy your meal

(c) Feel at home

(d) May I help you

(e) Did you sleep well?

6. Conjugate the verb in present tense:

(a) Je ——— (Manger) de poisson.

(b) Nous ——— (Jouer) de la guitare.

(c) Vous ——— (boire) du lait chaque jour.

(d) ——— (trancher) les tomates en rondelles.

(e) Je ——— (avoir) une grande maison.

SECTION-C

7. Write the conversation in French on the topic 'Le Diner'.
8. Prepare a five course lunch menu in French.
9. Translate into French:

- Good Morning, how are you?
- Fine thankyou
- What is your destination?
- I am going to the coast
- May I see your identity card please?
- Sorry sir, I have a passport
- Oh! So you are not Indian
- Yes, I am French, here are my papers
- Good this is your second day here?
- No! fourth

- How do you find our country?
- Ah! You have magnificent attraction and the people are also very kind
- Here are your documents and safe journey
- Thank you sir

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Roll No. | | | | | | | | | | | | Total No. of Pages: 02

Total No. of Questions: 12

BHMCT (Sem.–8)

SALE AND MARKETING MANAGEMENT

Subject Code: BH-416

M.Code: 14596

Date of Examination: 13-05-2026

Time: 3 Hrs. Max. Marks :30

INSTRUCTION TO CANDIDATES :

1. SECTION-A IS COMPULSORY CONSISTING OF TEN QUESTIONS CARRYING ONE MARK EACH.
2. SECTION-B CONTAINS FIVE QUESTIONS CARRYING $2\frac{1}{2}$(TWO AND HALF) MARKS EACH AND STUDENTS HAS TO ATTEMPT ANY FOUR QUESTIONS.
3. SECTION-C CONTAINS THREE QUESTIONS CARRYING FIVE MARKS EACH AND STUDENTS HAVE TO ATTEMPT ANY TWO QUESTIONS.

SECTION-A

1. Write briefly:

a) Globalization in the hospitality industry.

b) Relationship Marketing

c) Marketing vs Selling

d) Define the Marketing Mix.

e) What is a Marketing Audit?

f) Why do employees unionize?

g) What is meant by Orientation in HR?

h) Explain the term "Target Market."

i) What is the importance of Follow-up in training?

j) Positioning of property

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SECTION-B

2. Explain the role of a General Manager and Director of Sales in hospitality marketing.
3. Describe the steps involved in developing a marketing plan for a hotel.
4. What are the main benefits of an employee orientation program?
5. Explain the process of developing and designing a training programme.
6. Discuss the structure and purpose of unions in the hospitality sector.

SECTION-C

7. Explain the importance of sales and marketing coordination in the hospitality industry. How does it impact guest satisfaction and revenue growth?
8. Discuss the steps of a marketing plan and the importance of marketing performance audits in achieving organizational goals.
9. Discuss the role of labour relations in improving employee motivation and productivity in the hospitality industry.

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